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# Coue's Laws and Change Theory

Coue's Laws and Change Theory are particularly relevant and empowering information for clients dealing with compulsive behaviors.

# Coue's Laws

Understand how they relate to what your client is experiencing.

### Law of Reverse Effect

If a person fears they cannot do something, the harder they try, the less they are able

## **Law of Dominant Effect**

When the will and the imagination are at odds, imagination invariably wins

## **Law of Concentrated Attention**

An idea tends to realize itself, within the limits of possibility

### Law of Auxiliary Emotion

The intensity of a suggestion is proportional to the emotion that accompanies it

## Law of Autosuggestion

A suggestion only produces the condition to be transformed into auto suggestion accepted by the deepest self. The same incidents produce different effects, depending on the client who receives the suggestion.

# The 5 Stages of Change Theory

#### **Precontemplation**

A person has developed a vague awareness that a behavior is something detrimental, they should stop

## Contemplation

The person decides to do something about it, and isd pondering the best way to go about it and when.

# Preparation

The person decides exactly what method they will use (in this scenario hypnosis) to facilitate the change desired and books an appointment.

## Action

The person takes initiative/action, and has their first session with you. At this point, the change has already happened or occurs within the session.

### Maintenance

The person goes into the real world with the tools you gave them, the foundation necessary to successfully deal with triggers, challenges, pressures and stress, which could lead to a return to the old behavior.